

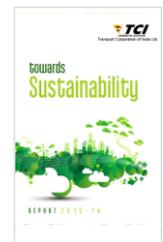


## Vision

TCI Group should be a **Customer Oriented, Multi Technology, Multi Specialist** transport system in the Indian and International markets, with a **proven commitment to excellence** in every facet of activity and **pursuit of value based policies to satisfy aspirations** of society, customers, vendors, employees, shareholders and the transport industry.

## Group Credibility

- Incorporated in 1958, as a "One Man, One Truck, One Office" company, now India's Leading integrated supply chain and logistics solutions provider.
- Extensive own infrastructure of 1000+ real time ERP enabled offices, modern warehouses of over 12 million sq.ft covered area with 6000+ strong workforce.
- TCI takes pride in being a good corporate citizen by adhering to good corporate governance practices and undertakes social economic welfare activities under the aegis of TCI Foundation.



## Values that drive the Company



### Customer Focus

For the customer with the customer



### Ownership

To work with the passion of an entrepreneur, be self motivated & take pride of belonging with the company



### Responsiveness

To make customer responsiveness our core competency and align all aspects of business to deliver our best



### Empathy

To incorporate emotional intelligence into our day to day operations & create an enabling work environment ruled by respect for one and all

## Single Window Solutions

It is with the amalgamation of many complimenting forces that a complete solution emerges. Group TCI has moved seamlessly internally within its divisions and externally across boundaries to serve business among various industry verticals by being an intrinsic part of the customer's logistics process.



## Mission

- To be the **Most Admired** service provider of Integrated Supply Chain Solutions.
- To **Deliver Value** to our customers and stakeholders by adopting best practices and continuous innovation.

## Supply Chain Management : Conceptualisation To Execution

- TCI SCS brings in a lot of commitment in its partnership with its clients. Being in a mission critical service industry, we design system and processes around your wish-list and monitor operations to the last detail in ensuring an agile and lean supply chain for you.
- Operating in the value space, SCS has a rich talent pool for key industry verticals to provided tailor made Solutions
  - Dynamic Supply Chain Network Design.
  - Supply Chain Execution : As a Lead Logistics Provider ( 3PL / 4PL )



## Consultancy

With successful case studies of Network Design and Supply Chain Re-engineering across various industries, TCI SCS is well equipped to offer the best solution for your supply chain.

With complex supply chains yet abbreviated product life cycle, network re-design post GST:- Companies need to drive change smartly and efficiently. Our consulting service can help you achieve the same through its bouquet of services that ranges from:

- Supply Chain Strategy Design
- Inventory Planning, Management and Reduction
- Distribution Network Modeling and Optimization
- Warehouse / DC Design

These services are provided by the team of supply chain experts with sound knowledge of Global Best Practice along with understanding of local conditions.



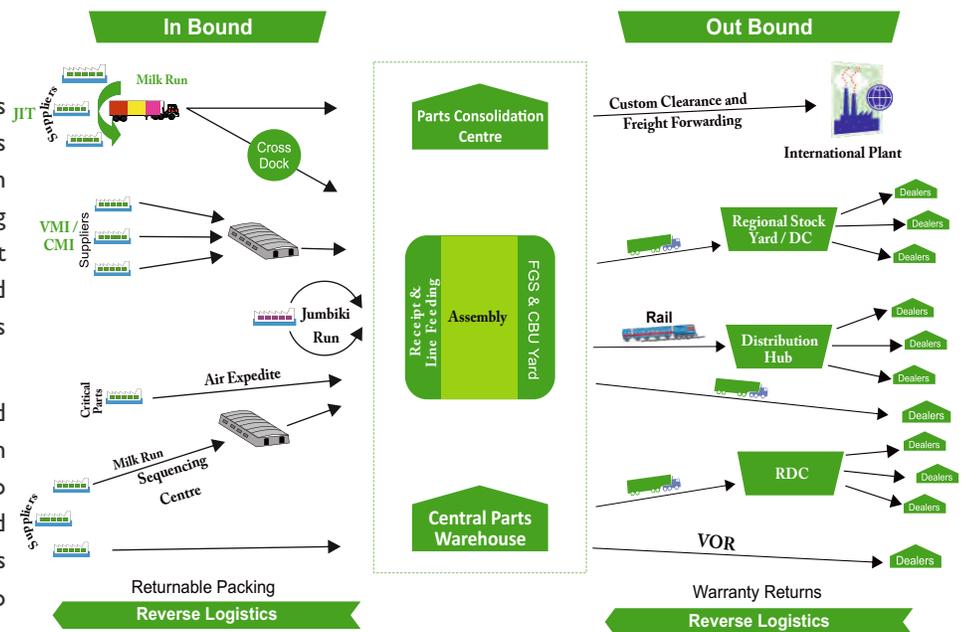
# “Excellerate”

## Your Business with TCI Supply Chain Solutions’

### Dynamic Face of Auto Industry

In today’s competitive business environment, automobile companies world wide are shifting their attention towards understanding and implementing extended supply chain management that integrates the product, process and information flows within and across organizational boundaries.

In such a scenario, there is a pertinent need to understand and evaluate supply chain metrics followed by Auto and Auto Ancillary industries in India and benchmark them with the best practices within and across the global industry to bring improvements in the existing system.



### Production / Inbound Logistics (IBL)

IBL is a confluence of physical and IT network based on a carefully crafted Network Design with clear-cut Logistics Protocols. It also involves high level of Supplier-OEM coordination which is bridged by TCI SCS as the Lead Logistics Provider (LLP). IBL is a built- to suit model progressing from Traditional to Vendor / Co-Managed Inventory (VMI/CMI) and Just in Time / Just in Sequence (JIT/JIS).



#### In Plant Logistics

- Kitting, Light Assembly
- De-boxing
- Line feeding
- Managing In-plant Store (Raw material)
- Managing Finished Goods Yard/ Warehouse

#### Reverse Logistics

- Optimization/ Elimination of Packing Material
- Bin Designing for Returnable's
- Returnable's management



**Reverse logistics**

## CBU Outbound Logistics (OBL)

The Distribution of CBU (Completely Built Units) is a function of customized rolling stock and the challenges of Sales Forecasting and Regional imbalances. At TCI SCS, CBU logistics has been developed into a science by a 4 x 3 matrix covering Vehicle, Driver, Carrier & CBU and SOP's based on Best Practices across the industry. The Hub-and-spoke model is being promoted by TCI SCS on a multi-modal platform to complement the existing direct-to-dealer truck model. For faster response to customers as well as shifting inventory from manufacturing yards, the yard concept is already in vogue in some sub-verticals of the auto industry



## After Market - Distribution Center & Spares Logistics

Warehouse management is a Core business at TCI SCS and over 11 Mn. Square Feet of covered space is managed for clients across Industry Verticals.

Best practices in Modern warehousing include high-vertical racked warehouses with RF enabled put away and picking with state of the art WMS.

Value added services include Kitting, Labeling, Packing, Order management, Warranty management, Banking, Road Permit management, Carrier Management, Excise and Customs Documentation.

## Network Design

Our typical engagements start with conceiving the network or business process reengineering. This service is now available as a stand-alone business vertical and we bring to the table an understanding of over 50 Supply chains across the globe which have been studied by our team first-hand along with ground knowledge and best practices from years of implementation.

TCI's Supply Chain experts not only develop strategies that can improve a supply chain performance but also helps the client in implementing them – we take full accountability for successful completion and sustainability of the results.



## Sub Verticals in Auto Logistics



SUV's and MUV's



Two Wheelers



Commercial Vehicles



Three Wheelers



Earth Moving and Construction Equipments



Tractors and Farm Equipment



Auto Components (Tier-I)

# Core Competencies

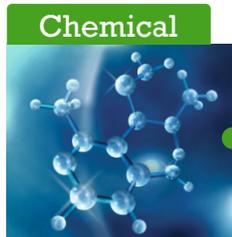


The core values offered by TCI Supply Chain Solutions are operating on shorter product life cycles, scientifically and professionally managed inventory, supplemented with state-of-the-art material handling equipment warehousing and multi-modal transportation. And also managing and integrating the flow of information amongst hundreds of outsourced supply chain partners and the enterprises that employ them.

## Key Industries



- Network Design
- Vendor to DC / Store platform and logistics
- Distribution Centre Design, Management,
- Value Added Services : QC, kitting, packaging
- Distribution - Milk Run, B to C, Collection on Delivery
- Reverse Logistics & Processing



### Adherence to Statutory Health Safety & Environment Practices

- Solids, Liquids, Gases
- Production Logistics
- Raw Material Stores, QC, Silo Charging
- Finished goods store & Value Added Services
- Freight Desk, Transportation
- EXIM Services : Bonded warehousing, Custom Clearance



### Design to Execution:

- Production Logistics, Returnable Management, Kitting and Line Feeding
- CBU Logistics, Multi-modal Logistics, Yard Management
- Aftermarket Logistics & Distribution Center
- Parts Consolidation Center (PCC) for EXIM



### Consumer Products:

- Production Logistic, Kitting and Line Feeding
- Distribution for B- B & B-C over surface & air
- Distribution Center Management
- Aftermarket & Reverse Logistics

### Projects & Equipment

- Site logistics Plan & Execution
- Yard / Distribution Center Management
- Reverse Logistics



- State of the art Reefer vehicles
- Temperature view over GPS
- City Delivery & Cross Country
- Emerging Cold Room network

### 5 Key Reasons to Prefer TCI Supply Chain Solutions

- Partnership Approach for growing your business
- Focus on corporate core competence
- Improve operational efficiency and productivity
- Improve customer service
- Cycle time reduction



### Pharma & Health Care

#### Ambient & Cold Chain

- Distribution Center Management
- Surface & air transportation
- 24 hour Track & Trace
- Advanced monitoring of Temperature sensitive shipments.

# Lead Logistics Provider 3PL / 4PL

## Production Logistics: (Supplier / Port of Entry or Exit to Plant):

- Just-In-Time (JIT)/ Just-In-Sequence (JIS)/ Vendor/ Co-Managed Inventory (VMI/ CMI)
- Inplant Stores and Finished Goods Warehouse / Yard Management.

## Finished Goods Logistics (Outbound from Plant / Port of Entry) / Freight Desk Management:

- Demand Chain Management from Production/ Trading to Customer.
- Multi-Modal and Specialised Logistics Solutions.
- Consolidation of Carriers under a 24x7 Operation Control Tower.

## Warehousing / Distribution Centre Management:

- Modern high-rise Warehouses equipped with WMS and RF enabled HHT for efficient throughput.
- Import / Export Custom and Excise bonded warehouse.
- Value Added Services from kitting to Light Assembly.

## Key Account Management (KAM)

TCI SCS is a Customer Facing organization delivering on the SLA's (Service Level Agreement) by measurable KPI's (Key Performance Indicators).

The KAM Team operates like a Control Tower and manages information flow among suppliers, customers and intermediaries.

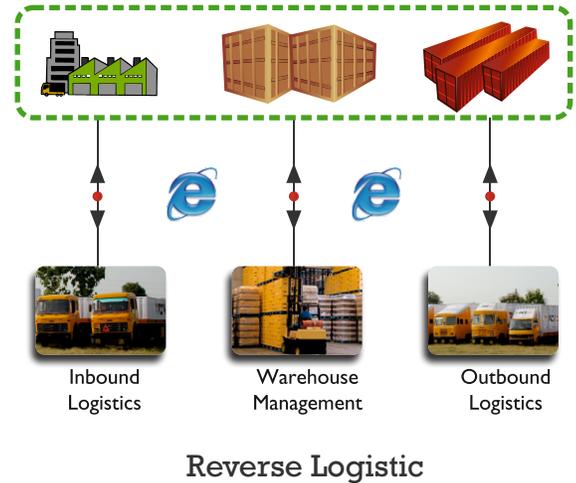
This process enables continuous control on exceptions and abnormalities.

Continuous improvement leading higher level of efficiencies at lower cost through:

- Kaizen and Quality Circle initiatives
- Elimination of MUDA in the chain

Typically the team operates as an extension of the client and echo's end user needs as an intrinsic part of the client's supply chain.

## Collaborative Supply Chain Execution



## Distinctive KPI's

### Warehousing

- OTIF (One Time In Full)
- Inventory Accuracy
- On time Delivery
- FMFO / FMFE / FIFO Hygiene
- Safety & Hygiene

### Production / Inbound Logistics

- Window Time Adherence
- Transit Time
- Alerts and Alarms
- Safety

### Finished Goods / Outbound Logistics

- Order to Asset deployment
- On Time Delivery
- Safe Delivery

# AWARDS AND ACCOLADES

**“Manufacturing Supply Chain Service Provider of the Year – Overall”**

Presented By Kamikaze B2B Media Consecutively from 2014 to 2018

**“Best Warehouse Management”**

Presented By Indian Chamber of Commerce Year 2018

**“Effective Retail Through Supply Chain Award”**

Presented By Asia Retail Congress Consecutively from 2011 to 2018

**“Domestic Logistics Services Company of the Year”**

Presented By Frost & Sullivan Year 2015

**“Manufacturing 3PL Service Provider of The Year”**

Presented By Kamikaze B2B Media Year 2014

**“Fleet Owner of The Year in The Automotive Segment”**

Presented By Mahindra Year 2013

**“Supply Chain Innovation of the Year for E-Commerce”**

Presented By Kamikaze B2B Media Year 2015

**“Company of The Year”**

Presented By Express Logistics & Supply Chain Conclave Year 2017



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